1

Mail Machine

Quote Tabulation

	A	B	C	D	E	F	G	H
1	**Equipment**	**IJ70AF**	**DM800**	**DM550 New SBP**	**Cost Avoidance**	**Buyout**	**Monthly Totals**	**Five year Lease Totals**
2	Pitney Bowes		$566.00	$466.00	$4,130.93 **		$466	$27,960
3								
4	Neopost- Bi-State Business	$349.44				$4,130.93 *** $68.85 per Month	$448.29	$26,900.00
5								
6								
7	* All quotes include equipment, meter rental, and maintenance agreement.							
8	** Cost of existing lease buyout that P/B would forgive.							
9	*** Cost of existing lease that Neopost would buyout, and add to new lease.							
10								
11								